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BANFF

CENTRE FOR ARTS AND CREATIVITY

Join a legacy of strong leaders.
Gain knowledge and skills to strengthen
and advance Indigenous communities
and organizations.

Register today for 2023 Indigenous Leadership Programs

Register Now:

Upcoming 2023 Programs

Intermediate Negotiation Skills Training - Spring 2023 | In Person

May 28 - June 02, 2023

Register by April 25

What does the program offer?

- Community and organizational interest and position clarification to determine goals for negotiation outcomes
- Understand concepts, terminology, and objectives of interest-based negotiations
- A community- and individual-based approach to planning, participation, and support in the negotiation process
- How to prepare thoroughly for negotiations and navigate results
- Best practices for wise decision-making
- Expert advice on how to build strengths as a powerful negotiator
- Improve communication skills with proven techniques to increase clarity and improve outcomes
- Negotiate with a purpose
- Learn interactive problem solving and planning exercises
- Build your negotiating skills by participating in simulations, role-play, and improvisation



"I left this training with new skills to have difficult conversations in environments of polarizing viewpoints and do so with integrity, kindness, and greater self-actualization. This training was truly a gift for better human relations."

Melissa, Town of Canmore
(Negotiation Skills Training Alumni)

* Please note: these programs prioritize Indigenous learners, and those working within Indigenous communities and organizations. Financial aid is available for these learners.

Programs are subject to change; please refer to our website for up to date information.

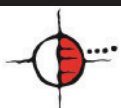
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